- (i) Supplemental performance information (not including proprietary trading results as defined in §4.35(a)(7), or hypothetical, extracted, pro forma or simulated trading results) must be placed after all required performance information:
- (ii) Supplemental non-performance information relating to a required disclosure may be included with the related required disclosure; and
- (iii) Other supplemental information may be included after all required disclosures; *Provided*, *however*, That any proprietary trading results as defined in \$4.35(a)(7), and any hypothetical, extracted, pro forma or simulated trading results included in the Disclosure Document must appear as the last disclosure therein following all required and non-required disclosures.
- (o) Material information. Nothing set forth in §§4.31, 4.34, 4.35 or §4.36 shall relieve a commodity trading advisor from any obligation under the Act or the regulations thereunder, including the obligation to disclose all material information to existing or prospective clients even if the information is not specifically required by such sections.

[60 FR 38189, July 25, 1995, as amended at 66 FR 53522, Oct. 23, 2001]

§ 4.35 Performance disclosures.

- (a) General principles—(1) Capsule performance information. Unless otherwise specified, disclosure of the past performance of an account or trading program required under this §4.35 must include the following information:
- (i) The name of the commodity trading advisor or other person trading the account and the name of the trading program;
- (ii) The date on which the commodity trading advisor or other person trading the account began trading client accounts and the date when client funds began being traded pursuant to the trading program;
- (iii) The number of accounts directed by the trading advisor or other person trading the account pursuant to the trading program specified, as of the date of the Disclosure Document;
- (iv)(A) The total assets under the management of the trading advisor or other person trading the account, as of

- the date of the Disclosure Document; and
- (B) The total assets traded pursuant to the trading program specified, as of the date of the Disclosure Document;
- (v) The largest monthly draw-down for the account or trading program specified during the most recent five calendar year and year-to-date expressed as a percentage of client funds and indicating the month and year of the draw-down (the capsule must include a definition of "draw-down" that is consistent with §4.10(k));
- (vi) The worst peak-to-valley draw-down for the trading program specified during the most recent five calendar year and year-to-date, expressed as a percentage of net asset value and indicating the months and year of the draw-down;
- (vii) Subject to §4.35(a)(2) for the offered trading program, the annual and year-to-date rate-of-return for the program specified for the five most recent calendar years and year-to-date, computed on a compounded monthly basis; *Provided, however*, That performance of the offered trading program must include monthly rates of return for such period; and
- (viii) In the case of the offered trading program:
- (A) The number of accounts traded pursuant to the offered trading program that were closed during the period specified in §4.35(a)(5) with positive net performance (profits) as of the date the account was closed; and
- (B) The number of accounts traded pursuant to the offered trading program that were closed during the period specified in §4.35(a)(5) with negative net performance (losses) as of the date the account was closed.
- (2) Additional requirements with respect to the offered trading program. (i) The performance of the offered trading program must be identified as such and separately presented first;
- (ii) The rate of return of the offered trading program must be presented on a monthly basis for the period specified in §4.35(a)(5), either in a numerical table or in a bar graph;
- (iii) A bar graph used to present monthly rates of return for the offered trading program:

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- (A) Must show percentage rate of return on the vertical axis and onemonth increments on the horizontal axis:
- (B) Must be scaled in such a way as to clearly show month-to-month differences in rates of return; and
- (C) Must separately display numerical percentage annual rates of return for the period covered by the bar graph; and
- (iv) The commodity trading advisor must make available to prospective and existing clients upon request a table showing at least quarterly the information required to be calculated pursuant to §4.35(a)(6).
- (3) Composite presentation. (i) Unless such presentation would be misleading, the performance of accounts traded pursuant to the same trading program may be presented in composite form on a program-by-program basis, using the format set forth in §4.35(a)(1).
- (ii) Accounts that differ materially with respect to rates of return may not be presented in the same composite.
- (iii) The commodity trading advisor must discuss all material differences among the accounts included in a composite
- (4) Current information. All performance information presented in the Disclosure Document must be current as of a date not more than three months preceding the date of the Document.
- (5) Time period for required performance. All required performance information must be presented for the most recent five calendar years and year-to-date or for the life of the trading program or account, if less than five years.
- (6) Calculation of, and recordkeeping concerning, performance information. (i) All performance information presented in a Disclosure Document, including performance information contained in any capsule and performance information not specifically required by Commission rules, must be current as of a date not more than three months preceding the date of the Document, and must be supported by the following amounts, calculated on an accrual basis of accounting in accordance with generally accepted accounting principles, as specified below or by a meth-

- od otherwise approved by the Commission.
- (A) The beginning net asset value for the period, which shall represent the previous period's ending net asset value;
- (B) All additions, whether voluntary or involuntary, during the period;
- (C) All withdrawals and redemptions, whether voluntary or involuntary, during the period;
- (D) The net performance for the period, which shall represent the change in the net asset value net of additions, withdrawals, redemptions, fees and expenses;
- (E) The ending net asset value for the period, which shall represent the beginning net asset value plus or minus additions, withdrawals and redemptions, and net performance; and
- (F) The rate of return for the period, computed on a compounded monthly basis, which shall be calculated by dividing the net performance by the beginning net asset value.
- (ii) All supporting documents necessary to substantiate the computation of such amounts must be maintained in accordance with §1.31.
- (7) Proprietary trading results. (i) Proprietary trading results shall not be included in a Disclosure Document unless such performance is prominently labeled as proprietary and is set forth separately after all disclosures in accordance with §4.34(n), together with a discussion of any differences between such performance and the performance of the offered trading program, including, but not limited to, differences in costs, leverage and trading.
- (ii) For the purposes of §4.34(n) and this §4.35(a), proprietary trading results means the performance of any account in which fifty percent or more of the beneficial interest is owned or controlled by:
- (A) The commodity trading advisor or any of its principals;
- (B) An affiliate or family member of the commodity trading advisor; or
- (C) Any person providing services to the account.
- (8) Required legend. Any past performance presentation, whether or not required by Commission rules, must be preceded with the following statement, prominently displayed:

PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS.

- (b) Performance to be disclosed. Except as provided in §4.35(a)(7), the commodity trading advisor must disclose the actual performance of all accounts directed by the commodity trading advisor and by each of its trading principals; Provided, however, that if the trading advisor or its trading principals previously have not directed any accounts, the trading advisor must prominently disclose this fact with one of the following statements, as applicable:
- (1) THIS TRADING ADVISOR PRE-VIOUSLY HAS NOT DIRECTED ANY ACCOUNTS; or
- (2) NONE OF THE TRADING PRINCIPALS OF THIS TRADING ADVISOR HAS PREVIOUSLY DIRECTED ANY ACCOUNTS; or
- (3) NEITHER THIS TRADING ADVISOR NOR ANY OF ITS TRADING PRINCIPALS HAVE PREVIOUSLY DIRECTED ANY ACCOUNTS.

If the commodity trading advisor is a sole proprietorship, reference to its trading principals need not be included in the prescribed statement.

[60 FR 38191, July 25, 1995]

§4.36 Use, amendment and filing of Disclosure Document.

- (a) Subject to paragraph (c) of this section, all information contained in the Disclosure Document must be current as of the date of the Document; *Provided*, *however*, that performance information must be current as of a date not more than three months preceding the date of the Document.
- (b) No commodity trading advisor may use a Disclosure Document dated more than nine months prior to the date of its use.
- (c)(1) If the commodity trading advisor knows or should know that the Disclosure Document is materially inaccurate or incomplete in any respect, it must correct that defect and must distribute the correction to:
- (i) All existing clients in the trading program within 21 calendar days of the date upon which the trading advisor first knows or has reason to know of the defect; and

- (ii) Each previously solicited prospective client for the trading program prior to entering into an agreement to direct or to guide such prospective client's commodity interest account pursuant to the program. The trading advisor may furnish the correction by way of an amended Disclosure Document, a sticker on the Document, or other similar means.
- (2) The trading advisor may not use the Disclosure Document until such correction is made.
- (d)(1) The commodity trading advisor must file with the Commission one copy of the Disclosure Document for trading program that it offers or that it intends to offer not less than 21 calendar days prior to the date the trading advisor first intends to deliver the Document to a prospective client in the trading program; and
- (2) The commodity trading advisor must file with the Commission one copy of the subsequent amendments to the Disclosure Document for each trading program that it offers or that it intends to offer within 21 calendar days of the date upon which the trading advisor first knows or has reason to know of the defect requiring the amendment.

[60 FR 38192, July 25, 1995, as amended at 62 FR 18268, Apr. 15, 1997; 65 FR 58650, Oct. 2, 2000]

Subpart D—Advertising

§4.40 [Reserved]

§4.41 Advertising by commodity pool operators, commodity trading advisors, and the principals thereof.

- (a) No commodity pool operator, commodity trading advisor, or any principal thereof, may advertise in a manner which:
- (1) Employs any device, scheme or artifice to defraud any participant or client or prospective participant or client; or
- (2) Involves any transaction, practice or course of business which operates as a fraud or deceit upon any participant or client or any prospective participant or client.
- (b)(1) No person may present the performance of any simulated or hypothetical commodity interest account, transaction in a commodity interest or